

# Keystone Nationals

## Board of Directors Meeting Minutes

April 27, 2022

### **OPENING**

The meeting was called to order by President Josh Wilson at 8:05pm.

### **PRESENT**

Josh Wilson, Creed Stammel, Kat Dinsmore, Mike Hancock, Mike Taylor

Also present were Joshua Zuvich (10U White Coach) and Shawn Villarreal (fundraising committee and parent)

### **BOARD UPDATES**

Josh Wilson announced the resignation of the board positions of Scott Davenport and Steve Jeltz. The board is grateful for their time and service to the organization.

### **FACILITY WIFI**

Kat Dinsmore shared an update the facility is now outfitted with a free wifi network for parents, coaches and the organization to use thanks to a generous partnership with PA.net. Keystone Nationals will be marketing PA.net in the facility with a banner hung up near the parent lounge. The board is grateful for the partnership and support of PA.net.

### **FUNDRAISING**

Josh Zuvich and Shawn Villarreal, of the Fundraising Committee, shared an update of progress in fundraising. They will be going back out with their sons in uniform on April 28th to meet with additional businesses in the area. Two parents have touched base with Josh Zuvich so far to volunteer to help with fundraising. Additional help is still needed. The volunteers needed are on a limited basis and are not a year long or large time commitment from volunteers.

Members 1st and CarMax have both graciously offered to make available volunteers at any Nationals' events, if needed.

The Fundraising Committee is looking at additional fundraising opportunities to include meals at local restaurants, special events, Harrisburg Senators ticket sales and more.

The Fundraising Committee and board feel that making fundraising as easy as possible on our families and teams is very important.

### **FINANCIAL REPORT**

Mike Taylor reported that most families who selected the payment plan are making payments as planned. Creed Stammel and Mike Taylor will work together to reconcile any player(s) with outstanding payments. If needed, Josh Wilson will reach out to coaches and families to secure any missing payments.

There are no outstanding vendor invoices or expenses that were larger than expected.

The board is looking to set the '22 - '23 budget as soon as possible.

### **LOOKING TO '22 - '23 SEASON**

The board would like all teams to use the indoor facility to host tryouts for next year and will help schedule and make space available. The board will help market the tryouts via the website, social media and advise coaches, if needed.

Josh Wilson shared an update that the 10U Softball team will be moving to a new facility next season and will no longer be affiliated with the Keystone Nationals.

### **USA PRIME + GRANNY HAMMER, LLC**

Mike Hancock opened conversation into a potential agreement to allow Granny Hammer, LLC to bring Prime Baseball teams to the Keystone Nationals indoor facility for practice for space rental. Both Mike Hancock and Teed Wertz run Granny Hammer, LLC and work with Prime Baseball.

The board discussed the potential rental income from each team practice space as well as what support or obligations would be on the board and/or Keystone Nationals organization.

Space rental inside the facility would include practice time only for these teams, not access to the facility year-round, like Keystone Nationals families enjoy.

Mike Taylor made a motion to move forward into contract with Granny Hammer, LLC for space rental at the indoor facility with the following terms. The motion was seconded by Creed Stammel and passed unanimously. Mike Hancock has abstained from this vote and will abstain from all votes related to Prime Baseball and/or Granny Hammer moving forward so there is no conflict of interest.

- USA Prime/Granny Hammer would pay \$10,000/team to Keystone Nationals
- USA Prime/Granny Hammer would cover insurance of Prime teams using facility
- USA Prime/Granny Hammer teams would have access to the facility for two practices session at two hours per week per team
- Keystone National's will provide USA Prime/Granny Hammer practice area consisting of 1 hr turf, 1 hr with 4 smaller cages and 1 pitching tunnel, 8A or B for 1 hour unless both teams are Prime teams. This would count as 1 practice session
- Scheduling, will be done in conjunction with both organizations. Practices shall not be on back to back days for an individual team. If there are Coaches that coach both National's and Prime teams all efforts will be made to accommodate.
- USA Prime / Granny Hammer would cap the number of teams playing out of the Keystone Nationals facility to five teams with a max of 16 players per team. A clause will be added to the contract that if the Nationals have additional space available then Prime may have additional teams playing out of the Nationals. Both the Nationals and USA Prime/Granny Hammer would need to agree to bring the additional teams.

The meeting was adjourned by Josh Wilson at 10:23pm. The next Board of Directors meeting is TBD.

Meeting minutes presented by Kat Dinsmore.

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