

Keystone Nationals

Board of Directors Meeting Minutes

October 19, 2022

OPENING

The meeting was called to order by president Josh Wilson at 8:05pm EST.

PRESENT

Josh Wilson, Mike Taylor, Creed Stammel, Kat Dinsmore, Shawn Villarreal

APPROVE LAST MEETING MINUTES

Creed Stammel made a motion to approve the August 23 board minute meetings as presented by Kat Dinsmore, the motion was seconded by Mike Taylor and passed unanimously.

BUDGET

Creed Stammel shared an update that currently we have 115 players registered for the '22 - '23 season. There are a few coaches + teams Creed is working with to finalize registration for some players. Mike Taylor shared an update on how many players selected the payment plan option. Creed & Mike will continue working together to ensure all players are registered and payment plans are set up.

Mike Taylor shared an update on outside group rental deposits. Deposits were due October 15th for outside groups. Josh Willson will work with any outside rental who has not yet sent in their full deposit.

Based on the current contract with Sarge's Athletic Performance Center the board agreed to raise the rental rate from \$1,500 to match the organization's rental increase from our landlord. Beginning November 1, 2022, the new rental rate will be \$1,575/month. Josh Wilson will contact Robert Forey (Sarge) to confirm the update.

Josh Wilson & Kat Dinsmore confirmed the outside rental income expected, shared updates on outside organizations who recently reached out to rent space and confirmed that the facility is quickly filling up with rentals. The additional rentals will allow the Keystone Nationals Membership fee to stay as low as possible for our families while still maintaining the building and equipment, and the experience of our players and families.

FACILITY RENTAL

Josh Wilson & Creed Stammel shared an update that the new security system and door lock will be in place by the end of October. The board also discussed several outside players who have been found to be utilizing the facility and the conversations had with those players and families. All Keystone Nationals families will be provided a key card or pin to enter the facility once the new system is in place. Discussion was held about the importance of maintaining the security of the building and needing to know who was utilizing the facility at all times.

MEMBERSHIPS

The board held discussion about a pilot high school / college membership program. Numerous past players and other local players have inquired about utilizing the facility to hit. The board feels strongly that utilizing our space most effectively will allow the opportunity to offer memberships to the community without effecting our teams and will generate additional income for the organization.

The board is planning to meet at the facility the following week to walk the turf space and entire facility to ensure we are utilizing our current space to the best of our abilities.

Thoughts were shared on possibly adding an additional cage on the turf to utilize during the 8U, 9U, 10U practice times.

Mike Taylor made a motion to offer a '22 - '23 High School / College Membership as part of a pilot program to include a \$450 per player membership valid through August 31, 2022 with batting cages available 5:30a - 5:30pm EST Monday - Friday and after 8pm EST on Saturdays. All members would be required to fill out all appropriate paperwork and waivers via eSoft (the scheduling platform). The motion was seconded by Kat Dinsmore and passed three to one.

The board feels that offering the pilot program to recent high school / college Keystone Nationals players and capping the program at 15 participants will allow us the opportunity to test the program with players we are already familiar with.

Discussion was held about the building insurance and to confirm our waivers are in line with all building insurance requirements. Kat Dinsmore will contact an insurance agent to confirm.

BUILDING UPDATE

Discussion was held about the status of the turf in the building and the ongoing efforts to have the turf bubbles and spacing fixed. The turf installer has been to the facility to cut excess turf from the outside of the turf and to see what is possible to reduce the bubbles in the turf. Josh Wilson & Mike Taylor will continue conversations and efforts to have the turf fixed.

BOARD

A nomination was made by Mike Taylor to nominate 9U Coach Brad Perva to the board as an at large member. Kat Dinsmore seconded the motion. The motion will stay open until voted upon at the next meeting.

Brad Perva is a current coach of a 9U team and has been assisting the board for months with background check collections and building maintenance tasks.

A parent has reached out to volunteer to assist and eventually take over treasurer duties. Discussion was held about the importance of the new person working with Mike Taylor through the remainder of the '22 - '23 season to learn each step and process. Discussion was held about adding Creed Stammel, board member and registration chairperson, to the bank account to be more efficient in depositing registration checks and confirming payments. Creed Stammel and Mike Taylor to do necessary paperwork via the bank. Mike Taylor will interview the parent and connect with them to set up plan for them to be a treasury assistant this season.

FUNDRAISING

Shawn Villarreal shared an update on the sub sale that ends this Saturday.

Josh Wilson shared an update on the status of the raffle tickets for the winter raffle.

The meeting adjourned at 10:15pm EST.

Next meeting tentatively mid-November.

Meeting minutes presented by Kat Dinsmore.

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