

# Keystone Nationals

## Board of Directors Meeting Minutes

August 1, 2023

### OPENING

The meeting was called to order at 12:01 EST.

### PRESENT

Creed Stammel, Mike Taylor, Kat Dinsmore, Brad Perva

### BUDGET / FINANCIAL UPDATE

Mike Taylor presented an update to the '22 - '23 budget. The board review notes from Mike as well as discussed unexpected expenses what to expect moving forward for the '23 - '24 budget. Mike also presented a '23 - '24 budget for board approval. A motion by Creed Stammel was made to accept the '23 - '24 budget. Brad Perva seconded the motion, the motion carried unanimously.

### TEAMS

Kat Dinsmore shared an update to the teams, head coaches and tentative roster projections for the '23 - '24 season. A head coach and new team for 8U has started, as well as an additional team formed at the 11u & 12u levels. Current teams as follows:

- 8u - Coach Isenberg
- 9u - Coach Lengel
- 10u - Coach Calzada
- 11u - Coach Canfield
- 11u - Coach Donsbach
- 12u - Coach Euker
- 12u - Coach Nickey
- 12u - Coach Lawlor
- 13u - Coach Snyder
- 13u - Coach Wilson
- 14u - Coach Krise
- 15u High School Team - Coach Ritchie
- 15u High School Team - Coach Ritchie

All teams that needed to host tryouts were assisted by Kat and the board in promoting the tryouts, sharing interested players, and making time in the facility available in the event of inclement weather. A coach & admin contact list was created for the '23 - '24 season and was shared with all coaches and admins. The '23 - '24 Coach & Admin Handbook was also updated and provided via email and the Coaches Corner to coaches & admins.

### INSTRUCTORS / RENTERS

Kat shared an update from outside rentals that Central Penn College, ROAR and several additional teams are interested in renting space again at the facility. Taking into consideration that there were no negative comments from coaches or families on those prospective interested teams the board agrees to move forward scheduling outside rentals. The outside rentals will offset the additional cost in raised utilities, insurance, CAM fees, and allow the registration fee to stay at \$1,100 for the '23 - '24 season for families. The board felt it was important to keep fees the same this year and continue to utilize unused space for rentals and instructors.

## **RAK / PRIME UPDATE**

Kat & Creed shared an update from Teed Wertz that with a mutual decision, RAK/PRIME will not be renting at the facility for the '23 - '24 season. Teed will remove all RAK/PRIME equipment and property by 11:59p on August 31, 2023 and will connect with Creed for any technical / electrical needs in removing equipment.

## **MEMBERSHIPS**

Looking to the next year (Sept 1 - Aug 31), the Board agrees to continue the facility membership available to the general public at \$500/year. The board looked at other facilities local, feedback from several coaches, families with teen/college players and space availability.

## **FACILITY RENTALS**

Kat shared an update on potential renters for available space in the facility. These rentals will not take any space away from our teams or family memberships. These facility rentals will help offset additional costs in raised utilities & insurance. All feedback from coaches, renters and parents was positive from last year's rentals.

## **SMALL GAMES OF CHANCE**

The need for a small games of chance license for the organization was discussed. Until AAU sends our letter of recognition for the year the license is on hold and will be looked at later in the fall.

## **TEAM GEAR / SWAG**

Kat shared an update on branded Nationals swag gear and uniforms. We will stay with Wilson Team Store for all uniforms to keep a cohesive brand look to all teams. Coaches were sent information on selecting uniform styles as well as a process for having a store for their team opened at the end of July. The info will be sent to the coaches again through the fall and included in the Coaches Handbook.

A store has also been opened with Artistic Imprints that will be a fundraiser for the organization. A small amount of each sale will come back to the organization. Kat will work with Artistic Imprints throughout the year. This will be a trial year for the program to see how teams and families like the branded swag gear.

## **FUNDRAISER**

Kat shared a request received of the board to host a bat demo night or used equipment sale night. Tony Dinsmore has offered to be the point person between the board and Wilson Team Shop to coordinate the bat demo night. Kat will send all info to families via email and will share on Facebook. The bat demo night will be a great time for our players and families to try on different protective gear, try different bats and size their child in the equipment prior to the holidays.

A used equipment sale has not been set up at this time, a volunteer is needed to coordinate the project.

**The meeting adjourned at 2:30pm EST.**

**Next meeting TBD.**

Meeting minutes presented by Kat Dinsmore.

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